

# WHEN AN AGING COMPRESSOR GOES “KABOOM,” IAC AND KAISHAN COME TO THE RESCUE

## CLIENT

Factory Finish Smart Repair

## LOCATION

Cape Coral, FL



## THE SITUATION

With a spray booth that runs constantly, everything stops at Factory Finish Smart Repair without compressed air. That means, every day, \$5,000 to \$10,000 worth of auto, boat and RV bodywork doesn't get done, according to owner Amy Spoonemore.

A 13-year-old, belt-drive compressor wasn't keeping up. It ran constantly, chewing up belts and costing \$900 per month in electricity. The company even had it rebuilt.

“And it finally went kaboom,” Amy said. “It literally went kaboom.”

## THE CHALLENGE

While her team made do with portable units they used for remote work (mainly on boats), Amy searched for air compressor suppliers. Fortunately, she found Kaishan's distributor in her area, Industrial Air Centers, based out of Cape Coral, Florida.


Tackling the problem head-on, Amy asked IAC to provide alternatives that would improve the energy efficiency and reliability of her company's compressed air system.

IAC recommended a Kaishan rotary screw air compressor. And while Amy was not familiar with the brand, her husband worked with Kaishan units at his place of employment. And strongly recommended them.

## THE SOLUTION

With IAC's help, Amy acquired a Kaishan KRSB belt-drive rotary screw air compressor with tank-mount storage and a built-in dryer.

“It was more cost-effective than similar screws, compressors with relative size,” she said.



A 13-YEAR-OLD, BELT-DRIVE COMPRESSOR WAS RUNNING UP "ASTRONOMICAL" ELECTRIC BILLS AND WEARING OUT BELTS. AND THEN, "IT LITERALLY WENT KABOOM," OWNER AMY SPOONEMORE SAID.

## THE RESULTS

### 1 BETTER EFFICIENCY

The new compressor is much more efficient than the company's old setup. "You can work and do what you need to," Amy said. "Just being able to keep up and have no lag with the body, RV and paint booth going at the same time. It just seems more efficient."

### 2 CLEANER, STEADIER AIR FLOW FOR A "FACTORY FINISH"

In addition to the efficiency gains, the new compressor provides better air—a big deal if you're going for a "Factory Finish." The air flow is even, and there is no water in the line as with the previous unit. "It's more consistent air," Amy said. "There's nothing worse than having a burst of air. And the dryer is better than we had before, so there's no water in the line."

### 3 TOP-NOTCH SERVICE

IAC has proved to be a great partner for the company, providing fast, reliable service. "I need an oil change, and they come out," Amy said.

### 4 MADE IN THE USA

It was important that Kaishan is located in Loxley, AL, where this unit was assembled, tested and supported. "If something happens, I should be able to fix it, repair it and service it faster," she said.

### 5 SILENCE IS GOLDEN

The new unit is also much quieter than her previous reciprocating compressor. "It's lovely," Amy said. "You can stand back there and have a conversation."

WHEN YOUR COMPRESSOR GOES KABOOM, YOU NEED HELP FAST. FACTORY FINISH  
SMART REPAIR FOUND JUST WHAT THEY NEEDED WITH IAC AND KAISHAN.  
"LOVELY" CONVERSATIONS ARE AN ADDED BONUS.

