

# KAISHAN COMPRESSORS HELP FOUNTAIN MAKER CUT \$70,000-PER-DAY DOWNTIME



## CLIENT

Most Dependable Fountains

## LOCATION

Arlington, TN

## THE SITUATION

Most Dependable Fountains uses compressed air to manufacture the water fountains, shower towers and foot washes it markets to parks, zoos and golf courses. An air-driven plasma cutter cuts the pipe and the links to make its products. It even uses compressed air to paint and package its wares.

“Compressed air is our operation,” said warehouse manager John Baker. As a result, the company needs an air compressor it can depend on. “If we’re down for a day, we have 23 guys that can’t do anything.”

## THE CHALLENGE

Most Dependable Fountains had an aging compressor that broke down, causing a five-day shutdown at the facility. The cost of even one day of downtime? \$70,000 to \$120,000 a day.

Not surprisingly, they needed help, and they wanted it fast.

## THE SOLUTION

The company worked with Arkansas Industrial Machinery (AIM), an independent distributor of compressed air equipment. Knowing time was of the essence, AIM recommended Kaishan.

Most Dependable Fountains purchased a 60-HP Kaishan KRSD direct-drive rotary screw air compressor and was up and running within two weeks. “He started the installation at 9:30 in the morning. About 1:00 in the afternoon, we were starting the compressor.” Baker said. “It was a smooth operation.”

THE KAISHAN KRSD DIRECT-DRIVE ROTARY SCREW AIR COMPRESSOR ENABLED THE PRODUCTION OF THIS BOTTLE FILLER AND BIKE REPAIR STATION IN WHITEFISH, MT.

## THE RESULTS

### 1 PROBLEM-FREE

Most Dependable Fountains' new compressor is quiet, dependable and user-friendly, Baker said. "We've had no problems whatsoever."

### 2 EASY TO ACCESS

He said the KRSD unit is "well insulated on the inside, which I presumed was part of it being a little bit quieter." He added that the unit has "access panels all around for service and maintenance and an easily accessible control board so that anyone can operate it."

### 3 FAST DELIVERY

"I would recommend Kaishan air compressors," Baker said. "They've been very dependable. Kaishan not only honors their word, but they also delivered it in less than two weeks. Then, it was installed, and we had no problem being down. We had every confidence in Kaishan to take care of our needs. They produced, and we were back in business."

**NO MORE \$70,000-A-DAY DOWNTIME. A DEPENDABLE PRODUCT WITH NO MORE UNEXPECTED SHUTDOWNS. AND BACK IN BUSINESS IN RECORD TIME.**

**THAT'S CONFIDENCE-INSPIRING FOR SURE.**

